

Helping Your Store Succeed

Collaborative, structured support to strengthen your vision, merchandising, and day-to-day execution.

My work with retailers follows a clear, practical format.

Step 1: Store Assessment & Action Plan

We begin with a focused review of your store — merchandising, categories, operations, and financial structure — to identify what will have the biggest impact.

You leave with a prioritized action plan.

Step 2: Focus on One Pillar at a Time

Rather than trying to fix everything at once, we select one primary focus area and work it thoroughly.

Our focus may include:

- **Category Clarity** – Aligning your assortment to your customer and market.
- **Merchandising That Sells** – Improving layout, displays, and store flow.
- **Financial Foundations** – Strengthening margins, pricing, and profitability.
- **Inventory in Control** – Creating smarter stock management systems.
- **Vendor Performance Review** – Refining your buying strategy and partnerships.
- **Ongoing Support & Scaling** – Structured guidance as you grow.

Each pillar is implemented with practical steps tailored specifically to your store.

Step 3: Ongoing Partnership (Optional)

Some retailers choose continued support as they implement and refine. Others engage around a specific pillar. The structure is flexible — the approach is focused.

There are no preset packages — we determine the right scope together.

If this format feels aligned with your store's needs, let's schedule a conversation.

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